

IBRAHIM HASSAN SAIF

PERSONAL INFORMATION

Nationality: Jordanian
Date of Birth: 10th August 1965
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EDUCATION

University of London/ School of African and Oriental Studies SAOAS London, UK
1997 - 2001

- PhD in Economics/ Trade, Investment and Industrialization

University of London/ Queen Mary College London, UK
1986 - 1988

- MSc. in Economics with Special Emphasis on Development Issues

Yarmouk University Irbid, Jordan
1983 - 1986

- BA in Economics

EXPERIENCE RECORD

CEO- Jordan Strategy Forum Amman- Jordan
Oct. 2018- Till now

Senior Advisor Oman Vision 2040 Sultanate of Oman
Aug. 2017- Sept. 2018

Minster of Energy and Mineral Resources Amman- Jordan
March 2015- June 2017

Minister of Planning and International Cooperation Amman- Jordan
April 2013 – March 2015

Senior Associates Beirut- Lebanon
Carnegie Endowment
June 2011

Economic and Social Council Amman, Jordan
2009 June -2011 May
▪ **Secretary General**

Carnegie Middle East Center Beirut, Lebanon

2007 Aug.

▪ **Resident Scholar**

Center for Strategic Studies / University of Jordan
2007 July

Amman, Jordan

▪ **Director**

Center for Strategic Studies/ University of Jordan
2001- 2007

Amman, Jordan

▪ **Economic Researcher**

Yale University
Jan, 2004 – July, 2004

Yale, USA

▪ **Visiting Fellow**

University of London/ SOAS
1997 - 2001

London, UK

▪ **PhD Candidate**

Ministry of Planning/ United Nations Development Program (UNDP)
1991 – 1995

Amman, Jordan

▪ **Researcher**

CORE COMPETENCIES

- Sectorial and Competitiveness Studies
- International Trade
- Political Economy
- Institutional Governance
- Labor Market Economics
- Structural Adjustment programs

CONSULTING ASSIGNMENTS (SELECTION)

ASSESSING CORPORATE GOVERNANCE IN JORDAN 2003

- Headed a team to assess the Jordanian Corporate Governance with the World Bank. This entails survey and in depth analysis and recommendations for future action.

BUDGET PERFORMANCE/ INTERNATIONAL BUDGET PROJECT 2004

Analysis of the state of Budget by following methodology adopted by International Budget Group in Washington.

ASSESSING THE PERFORMANCE OF THE MANUFACTURING AND SERVICES SECTORS IN YEMEN 2004

- Analyzing the Manufacturing Sector in Yemen. I worked as a member of a UNDP team that visited Yemen for two weeks before completing a policy oriented Paper analyzing the main challenges facing the manufacturing sector in Yemen.

THE POLITICAL ECONOMY OF INTRODUCING THE SALES TAX IN JORDAN 2005

- This research was conducted to provide a political economy analysis of introducing the sales tax in Jordan and was commissioned by the *International Monetary Fund* (IMF). The full report will be published soon on the IMF website.

EMPLOYMENT POVERTY LINKAGES AND POLICIES FOR PRO-GROWTH IN JORDAN 2006

- This research investigates the relationship between growth at macro level and labor market in Jordan over the period 1990-2003. The research was conducted under the umbrella of the International labor organization (ILO). It is expected to be published as a working paper by the ILO during 2007.

ASSESSING LABOR MARKET CONDITIONS IN JORDAN 2007

- This research investigates the relationship between trade liberalization and working conditions in Jordan over the period 1995-2004. The on going research is conducted under the umbrella of the International labor organization (ILO). It is expected to be completed within 2007.

RESEARCH STUDIES AND PUBLICATIONS

Completed Studies:

- I. Saif 2012, "Trade Employment and Poverty in Reduction in Jordan" et al. Khafif M. " Economic and Trade Policies in the Arab World: Employment, Poverty Reduction and Integration , Routledge, London New York.
- I. Saif and Abu Ruman M. "*The Economic Agenda of the Islamic Parties*" ; Carnegie Working paper, www.carnegieendowment.org , Nov. 2011
- I. Saif "*Challenges of Egypt' Economic Transition*" Carnegie Working papers, 2011. www.cmec-org. June 2011.
- Emerging Powers and the Middle East: Competition or Partnership in a Multi-Polar World
- Order?" Heinrich Boll Stiftung, Publication Series on Democracy, Volume 22, December 2010, <http://www.boell.de/downloads/EmergingPowers.pdf>
- I. Saif and El-Rayyes Thoraya, "*Labour Market Performance and Migration Flows in Jordan*" Occasional Paper 60, et al. "Labour Market Performance and Migration in the Mediterranean Countries Vol.3 ", April 2010, European Commission.
- Saif and Choquir F. "*Status-Quo Camouflaged: Economic and Social Transformation in Egypt and Jordan*", Middle East Law and Governance Governance Journal, Brill Publication, May 2010.
- Saif I. and Barakat N., "*Exit-Entry Dynamics: the Case of the Manufacturing Sector in Jordan*" et. al. in Sekkat Ed. Market Dynamics and Productivity in Developing Countries, Springer, Oct. 2010.
- Saif I. "Arab Countries Stumble in the face of the Global Economic Crisis" , Carnegie Middle East Center, Beirut . 2009.
- I. Saif, "*The Oil Boom in the GCC Counties: New Dynamics Old Challenges*" , Carnegie Middle East Center, Beirut. 2009
- I. Saif, "*The Euromed Partnership in the light of the Global Economic Turmoil, Europe World's*, September 2009.
 - I. Saif and Ava Leone, "*Why Don't the Benefits of Growth Trickle Down?*" Arab Reform Bulletin (May 2008)
<http://www.carnegieendowment.org/arb/?fa=show&article=20499>

- Saif I. and Barakat N. Nov. 2007 "*Competition, Competition Policy and Economic Efficiency in Jordan*" in Sekkat KH. (ed.) "*Competition, Competition policy and Economic Efficiency in the Arab World*" Palgrave Macmillan (London and New York).
- Saif I. "*Understanding Economic Reform Process in a Semi Rentier State: The Case of Jordan*" Dec. 2007. Journal of Middle Eastern Geopolitics, University of Rome
- I. Saif (2007), "*An Analysis of The Political Economy of Introducing the Sales tax in Jordan*", Journal of Social and Human Science, Vol. 34 No. 3 Oct. 2007.
- Saif I. and Batterlo D. July 2007 "The Impact of Displaced Iraqis on Growth and Inflation in Jordan" Center for Strategic Studies, Jordan University
- Saif I. and Yaseen H. Dec. 2006 "*The Efficiency in Foreign and Domestic Banks in MENA: Evidence of Scale and Scope*", Global Journal of Finance and Economics. March 2007.
- *The Socio Economic Implications of the Qualified Industrial Zones in Jordan*, Center for Strategic Studies, Jordan University.
- Saif I. and Neaime Simon 2006 "*The Assessment of Regional Trade Agreements in the Arab Countries: The Case of Jordan*", Research report Series No. 0426. IDRC Research Program 2004-05. Cairo (Egypt).
- *Jordanian Economy in A Changing Environment*. (2004) Edited Book, Center for Strategic Studies, Amman Jordan.
- *Export Performance in Jordan 1990-2001*, Center for Strategic Studies, University of Jordan, July 2003, Amman-Jordan.
- *The Aghadir Declaration, the Euro-Med Partnership and the Potential to Foster Arab Economic Integration*, Dirasat Human and Social Science Journal, Volume 32, No. 3, 2005.
- *Moving Ahead from Doha to Cancun: The Formulation of the Arab Countries' Negotiating Position: The Case of Jordan, 2003*, Fredrich Ebert Foundation, Cairo- Egypt.
- *Export versus Import Substitution Industries, the Case of the Food Industry in Jordan*. (2002), Economic Research Forum, Working Series Paper 0128. Egypt.
- *Trade Liberalization, Profitability and Wages in the Manufacturing Sector in Jordan 1976-1999*, METU Conference 11-14 September 2002, Ankara, Turkey.
- *Trade Policies, Industrialization and Productivity Growth*, PhD thesis, University of London. July (2001).
- *Jordan Gross Domestic Products*, Ministry of Planning, May ,1990
- *Evaluation of the Economic Arab-Israel relations* (Egypt and Lebanon), Ministry of Planning-Jordan, July 1991.

TRAINING COURSES AND SEMINARS (SELECTION)

- Globalization and Self-Determination: The Nation State under Siege Yale University. (USA) May 2004.
- WTO Arab Sub-Regional Expert Seminar, Cairo, Egypt 24-25th May 2003.
- ERC/MET International Conference in Economics VI, Ankara- Turkey, September 11-14, 2002.
- The Management of Public Finance, Cairo University. May 20-25, 2002. Egypt.
- Global Change and Regional Integration: The Rewarding of the Economic Boundaries in the Middle East and North Africa, July 20-22 2001, SOAS, London, UK.
- The Economies of the Middle East, May 3-10, 2001, Brown University, USA.
- Project Evaluation, Various Internal Seminars, Ministry of Planning, Jordan.
- Regional Workshop on analytical skills in management, Cairo, Egypt, May, 1994, Organized by the World Bank.
- Seminar on Private and Public Interface, Amman, Jordan, June, 1995, Organized by the World Bank.

MEMBERSHIPS AND OTHER ACTIVITIES

- Board Member, Jordan Strategy Forum (Jordan).
- Member of the Global Development Network.
- Associate fellow the Economic and Research Forum (ERF), Cairo Egypt).

REFERENCES

- 1) Prof. Massoud Karshenas [**mk@soac.ac.uk**](mailto:mk@soac.ac.uk)
School of Oriental and African Studies-University of London
- 2) Omar Razzaz PM Jordan